

Tax Problems Don't Go Away By Themselves. They Just Get Bigger – Unless You Act.

“You may not have to pay anything!” says nationally known Houston CPA Larry Weinstein. “Or a whole lot less than the IRS claims you owe.”

Every year the Internal Revenue Service issues thousands of tax liens to property owners, and the



Larry Weinstein, CPA

people who get them react with surprise, disbelief, fear, anger and a range of other unpleasant emotions. In the back

of their minds many of these people knew they had a tax problem but hoped the IRS wouldn't notice or might just forget. Others truly had no idea the tax collector would be coming after them.

Almost everyone who gets one of these IRS collection letters can't believe how much money the government is demanding. And since most of them have never had tax trouble before, they have absolutely no clue what to do about it.

“People can be so shocked that they just put the letter down on a table and hope the problem will go away,” says Houston-based Certified Public Accountant Larry Weinstein. “That's about the worst thing you can do because the IRS is like an elephant – it's big and it may seem to move slowly, but it never forgets and in the long run it will catch up with you.”

In his 20 years of tax practice, Weinstein has seen a huge array of

frightening and expensive – but perfectly legal – things the government can do to people who ignore their tax problems.

“It's a real shame because most of this terrible stuff can be prevented,” he says. “And the sooner you act, the better off you will be.”

IT CAN GET UGLY IN A HURRY.

The longer your problem remains unsolved with the IRS, the more extreme and intrusive their collection activities will become. The IRS has almost unchecked power when they are functioning in the capacity of Tax Collector! For example:

One day soon when you go in to work, your boss may call you into his office and tell you the company has just received a **wage garnishment** from the IRS: Your Company is now required to hand over 75% of your paycheck to the IRS.

That's like getting hit in the stomach with a baseball bat. How in the world can you pay your mortgage and feed your family on 25% of the pay you're accustomed to receiving?

Believe it or not, it gets even worse: Did you know that when the IRS

sends a wage garnishment to your employer, in addition to telling them of their obligation to fork over part of your paycheck, they also reveal to your employer exactly how much they think you owe them, and for what tax year? If your employer didn't know you had tax problems before, they sure do now!

Then, when you get home from work and open up your mailbox you find a notice from your bank: **The IRS has frozen your account, and will be turning over the proceeds to the IRS.** Your checks will bounce. IRS is now first in line to

get their money if you decide to sell your house. And in extreme circumstances they could take your home.

Did you know that even your **retirement accounts are fair game** and a potential target for the IRS to confiscate?

All of these things *can* happen.

In fact *they will happen* if you continue to ignore your tax collection letters.

BUT IT DOESN'T HAVE TO HAPPEN.

“We can stop the IRS dead in its tracks,” says CPA Weinstein.

When he looks into the IRS claims
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Business Greeting Company Uses Help Busy Exec Clients

Frank Grisdale knows how a meaningful, personal communication can be sent simultaneously. Before retirement he was a Senior Vice President for TD Waterhouse Investment Services with over 325 clients.

“In business, the relationships are what matter. Ironically though, business professionals pay attention to putting in place the personal side of their relationships,” said Grisdale. His business greeting card service helps business professionals maintain their entire client base.

His greeting card service, LongTermClients.com, was created to fulfill two purposes: to provide an effective way for business professionals to maintain client relationships at the personal level and also to ensure a streamlined card process. Successful business greeting cards are in place for almost every client — at least that was the

idea. LongTermClients.com employs “Personal Note Coaches” to work with the client for several years and help to make the process easy, reliable and professional. One greeting card into a client relationship using the personal note with just the top 10%.

The service is a welcome routine associated with corporate cards that are often bought at the office with signatures. Businesses that use the ‘signature-only’ cards and were likely to be seen by the customer on the receiving end.

The Personal Note Coach crafts a truly personal message through a wordsmithing service prevalent in the world of corporate greeting cards.

After composing the note, the client provides the Coach, users then provide the notes and the notes are merged into personalized client notes.

Grisdale believes that with his goal of helping business professionals foster important personal relationships has been so easy. “I wish it had been so easy in the financial services business.”

New Technology Delivers Product Information to Global Markets

Getting accurate product knowledge to consumers costs manufacturers billions of dollars in lost sales annually. The cost and logistics of knowledge

experience with corporations and their products. Unfortunately, the inefficiencies and expense related to information distribution leaves this key

information management engine. Asteriq™ product information is distributed globally in virtually unlimited formats. Global product

seminar ng Secrets to a ulfilling, Joyful ss-Free Life

a recent study of 1,148
two thirds of parents say
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e half say they must make
priority - even if it affects
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d Bohl. "I'm living proof.
ar-a-week workaholic until
I was sacrificing precious
family and fortunately I was
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now devotes his career to
avoid the stress of constant
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"Or a whole lot less than the IRS claims you owe."***

for taxes due, Weinstein almost al-
ways finds a strategy that will save
the taxpayer a significant amount
of money or make payment a lot
easier than it seemed at first.

"In many cases I may find there is
no tax due, or even that the IRS
owes the person a refund!"

Weinstein looks at the taxpayer's
total situation, not just the issue that
caused the lien to be filed. Based
on his extensive knowledge of the
laws and regulations, he's most of-
ten able to find strategies that make
the IRS back off from the huge
claims that come in those dreaded
letters.

FREE CONSULTATIONS ARE AVAILABLE

As a local professional who offers
free initial consultations, Weinstein
reviews all the
information and
then tells people
exactly what the
best solution to
their problem is,
what it will cost
and what he ex-
pects the results
to be.

"If they like what they hear, they
pay the fee and we go to work. If
not, they leave with a better idea of
their prospects at no cost."

Weinstein's approach is different
from some national chains that col-
lect fees before they analyze the
person's situation and may not re-
turn the money even if they are un-
able to get any results. He cautions

people to look carefully before
working with these so-called "of-
fer mills" that claim to be able to
get settlements at "pennies on the
dollar." These companies should
know up front
whether a tax-
payer qualifies –
before they think
of taking a single
dollar of the
person's hard-
earned money.
There's a real
risk that you
could pay a big
fee, get no re-
sults and still
have a tax problem hanging over
your head.

While the "offer mills" tend to use
one strategy that only applies to
people with very low income and
assets, Weinstein
examines a wide
range of possible
ways to reduce
the amount you
must pay, stretch
out the time for
payment, or even
make it go away
entirely.

In his nationally recognized work
for thousands of clients, Weinstein
has found refunds due in other tax
years, identified tax reductions
from securities sales that weren't
properly reported, arranged fair
payout schedules that people could
handle, and achieved reductions in
the total amount due for people who
qualified.

His clients are very satisfied with
his fees and the results he gets for
them. If he feels there's nothing he
can do in a particular situation he'll
tell you so with no charge. Even

when they have
to pay, clients
find they're pay-
ing less and/or
paying a lot more
comfortably than
what the IRS first
demanded from
them.

"If there's any se-
cret to getting out
of a tax problem
with most of your

skin intact, it's to start working on
the problem as soon as the first let-
ter arrives. **If you delay, options
can be closed off** while penalties
and interest can grow astronomi-
cally."

***Larry Weinstein, CPA is Director
of National Tax Practice for
www.SolveMyTaxProblems.com,
and has developed a proprietary
7 Step "Strategic IRS Tax Prob-
lem Resolution Process." He is the
author of "The 7 Things You Must
Know To Solve Your IRS Problems
as Quickly and Painlessly as Pos-
sible."***

***Mr. Weinstein has a limited num-
ber of appointment slots for free,
no-obligation consultations to tax-
payers who have received collec-
tion letters from the Internal Rev-
enue Service.***

***Call for an appointment at
(713)726-1603.***

"The IRS was getting ready
to attach my pay when Larry
stepped in and stopped 'em
dead in their tracks. Then he
got them to accept a payment
schedule that I could handle.
I never missed a single
paycheck!"

--Michael P., Tulsa, OK

"Larry looked at all my
information, told me what
to expect and what it would
cost, and that's exactly
what happened. Totally fair,
no surprises."

--Roslyn P., Houston
